# Your new food production base in Athenry





# An Affordable Place To Start

An affordable place to work is the bedrock of the BIA Innovator Campus offering to food entrepreneurs.

**BIA OBAIR** fulfils a real need and tackles a bottleneck in scaling our regional food companies. It consists of 12 food-grade production units and 4 co-working incubator kitchens allowing a continuum of growth options.



#### **Co-working Incubators**

4 specialist co-working food kitchens specialising in Dairy, Meat, Seafood and Multi-Products



#### **Starter Units**

9 individual starter units ideal for progression from home production



#### **HPSU Growth Units**

3 individual growth units 3 x c. 240sqm (2,433 sq ft) floor area each

#### **Best Practice in the Food Industry**

Considerable research and reference to best practice, consultation and collaboration has gone into **BIA OBAIR**, crafting a formula of unit specialization and scale to allow companies to progress from a hot desk in **BIA EOLAS** to using a specialist Co-Working/time share facility to taking a Starter Unit to progressing to a Growth/HPSU unit as their business develops. Of course, companies can go straight in at Growth Unit level should they be at that scale.

## Not Just A Space To Rent

Users of the kitchens will have access to **BIA Innovator Campus Innovation Specialists** whose role is to support new products from concept approval to launch.





### Supportive Community

Be co-located with a community of 40+ food and drink businesses. Networking is a really crucial part of overall BIA Innovator Campus experience. Participants and staff will be encouraged to build and share networks. We will also use our reach and influence to plug food entrepreneurs into an active network of professionals, suppliers and potential investors who can help accelerate their company's growth..



Benefit From BIA LUAS support of food businesses to grow and scale through:

#### **Business Engagement Zone**

This area will facilitate peer learning and problem solving, mentor coaching and client meetings. This will also act as base for Local Enterprise Office Galway access to an business advisory support and mentor panel.

#### **Buyers Showcase**

This dedicated area will operate as a space to host small trade events, meet and present to buyers – a place to do business.