



JOIN OUR TEAM!

Unique and rewarding opportunities to join BIA Innovator Campus

Temporary General Manager (Maternity Leave Cover)



BIA
INNOVATOR CAMPUS



CLOSING DATE

Monday 6th March at 12 noon



NATURE OF CONTRACT

- This position will be offered on a 12-month fixed term contract to a suitable candidate.
- Applicants should note that a panel may be formed from which future vacancies may be filled.



WORKING WEEK

- Notice Period: 30 days' notice either way.
- The normal working hours are 40 hours per week.
- This role will require flexibility as occasional evening and weekend work, along with foreign travel will be part of the delivery requirements.



LOCATION

The role will be based at Teagasc, Mellows Campus, Athenry, Co. Galway, and when completed, in BIA Innovator Campus buildings.



REPORT TO

You will report directly to the Board of Directors, or a key person nominated and have responsibilities in delivering KPIs aligned with BIA Innovator Campus growth objectives



DESCRIPTION OF POST

We are recruiting an ambitious, strategic leader and relationship builder to join Bia Innovator Campus in a key period of its Capital and Operational delivery. The campus will open softly in Summer 2023, with an official launch expected in the Autumn. The successful candidate will lead out on the management of all aspects of the not-for-profit company, along with motivating a team of 7-10. The initial key focus will be on opening the campus and establishing its operations. They will take ownership of delivering operationally at a local level onsite right through to Regional and National representation of the campus through the many agencies and stakeholders we work with.

Bia Innovator Campus is in a strategic position as a National Centre of Excellence with access to industry grassroots to lead out on the practical evolution and transition our food industry to a more sustainable position. We engage with numerous SME's on a daily basis. Last year, numerous participants attended our events and training programmes.

The successful individual will;

1. Lead out on the Bia Innovator Campus Vision to deliver best in class facilities and services to support the food sector as a one stop centre of excellence.
2. Lead the opening and establishment of the campus including its commercial operations and continuing business development.
3. Lead a team of 7-10 staff, ensuring continuous focus and drive to deliver operationally, our food industry supports and excellent customer experience.
4. Report to the Board and liaise with its sub-committees on the live challenges and opportunities month to month.
5. Drive the commercial management of the overall not for profit company.
6. Lead out on the growth of our programming, funding and income streams, including key applications to be written and pitched as announced.
7. Oversee our regulatory compliance and governance alongside the Governance Committee as we go live with our buildings and more complex operations.
8. Lead out on stakeholder and partner engagement, delivering clear messaging on the campus's aims and develop collaboration opportunities, from local to International, these working partnerships and relationships are key to future success.



ESSENTIAL QUALIFICATIONS/SKILLS - CANDIDATES MUST HAVE:

- Relevant Bachelor's Degree or equivalent
- Possess strong initiative coupled with the ability to operate effectively and appropriately in teams, in varied stakeholder settings.
- Thrive in a continuously evolving environment with a highly motivated and focused mindset.



DESIRABLE QUALIFICATIONS/SKILLS

- Relevant experience in the food industry at a Senior level in a fast-paced environment.
- Strong commercial awareness.
- Strategic understanding of the structure, opportunities, and challenges of the Irish Food Industry.
- Understanding of the growth stages of SME's in the Food Industry and more established structures and functions of Food Companies succeeding in the Irish market and export e.g. across Commercial, Supply Chain, Manufacturing, Quality & Technical etc.
- Any relevant Operations or experience of opening new facilities.
- Excellent time-management and demonstrate an ability to multitask effectively.
- Candidates should demonstrate strong interpersonal, networking and communication skills along with experience in stakeholder engagement.



DUTIES

The appointee will work across the following areas at a Senior level.

1. Lead out on the Bia Innovator Campus Vision to deliver best in class facilities and supports to support the food sector as a one stop centre of excellence.
 - We aim to support from farm to fork, helping all types of entrepreneurs to succeed.
 - We aim to work with and for the food industry, recognising that resources are over-stretched in the food industry.
2. Lead the opening and establishment of the campus including its commercial operations and continuing business development requirements.
3. Lead a team of 7-10 staff, ensuring continuous focus and drive to deliver operationally, our food industry supports and excellent customer experience.
4. Report to the Board and liaise with its sub-committees on the live challenges and opportunities month to month.
5. Drive the commercial management of the overall not for profit company.
 - Cashflow management & forecasting, assessing the operational costs, reporting to and working with the Finance & Funding Committee.
 - Spend and KPI reporting to ensure we are audit ready at all times.
 - Lead out on the growth of our programming, funding and income streams.
 - Key applications to be written and pitched when available.
5. Oversee our regulatory compliance and governance alongside the Governance Committee as we go live with our buildings and more complex operations.
6. Lead out on stakeholder and partner engagement, delivering clear messaging on the campus's aims and develop collaboration opportunities, from local to International. These working partnerships and relationships are key to future success.

Candidates must have the knowledge and ability to discharge the duties of the post and if successful agree to undertake the duties attached to the post and accept the conditions under which the duties are required to be performed. The duties and responsibilities outlined in this job description are neither definitive nor restrictive and may change in detail from time-to-time to meet the changing needs of the business.



SALARY

The salary for this post is €80,000, a strong package will be offered based on experience and the track record of the successful candidate.



HEALTH

Each candidate must be in a state of health such as would indicate a reasonable prospect of ability to render regular and efficient service.

How to apply:

Please submit your

- Cover Letter stating why you are interested in the role
- CV
- LinkedIn profile link

To jobs@biainnovatorcampus.ie by the advertised closing date and time. This role is subject to a probationary period for 3 months with review at months 1 and 3.

Character: Candidates shall be of good character and references shall be sought.



BIA INNOVATOR CAMPUS CLG IS AN EQUAL OPPORTUNITIES EMPLOYER